



INTEGRATED • TRADE FINANCE

A Global Finance and Market Development Company

INTERNATIONAL AIRPORT DEVELOPMENT FINANCE

EXPERTISE IN INTERNATIONAL TRADE AND
PROJECT FINANCE

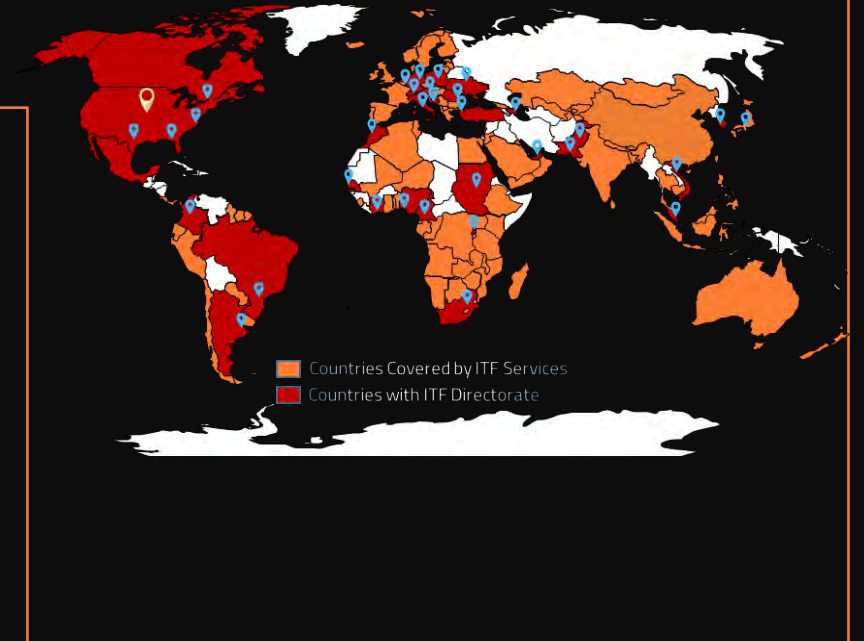
INTRODUCTORY PRESENTATION

US-Based, Global Finance and Market Development Company



DIRECTORATES IN 44 CITIES WORLDWIDE

www.itf-finance.com



CEO & Founder

- ITF was founded in 2009 by Jeffrey B. Kamins, a native of Omaha, Nebraska, with over 27 years experience in international trade and project finance working on agriculture, energy, infrastructure, manufacturing and civil works projects worldwide in more than 120 countries.
- MIM/MBA Thunderbird, School of Global Management (#1 ranking in international business by Wall Street Journal).
- Most of this experience is with ITF having supported a multitude of projects worldwide, however drawing from corporate and government experience over the years starting with the US Department of Commerce ITF BISNIS program, in which Mr. Kamins was looking after the Aerospace Industry, and clients such as Boeing, Lockheed Martin, Raytheon, Northrup Grumman, and many others in the markets of the former Soviet Union, assisting to support US exports, investment and development of projects, supporting over \$1 billion in US trade and investment to the CIS countries. His private sector experience includes CIS Senior Manager handling project finance and trading at Germany energy conglomerate, RWE, AG (OTCMKTS: RWNFF); Director of International Markets, Valley Irrigation (Valmont Industries (NYSE: VMI); and AGCO (NYSE: AGCO) Director of Finance CEE Region (Retail/Wholesale/Project Finance), Switzerland overseeing 30+ markets for special agriculture projects, dealer financing and retail finance support to end-buyers.
- Today, Mr. Kamins is involved in over \$4.7 billion of transactions and projects across the globe, overseeing a team of experts in over 40 cities worldwide, in over 85 markets.

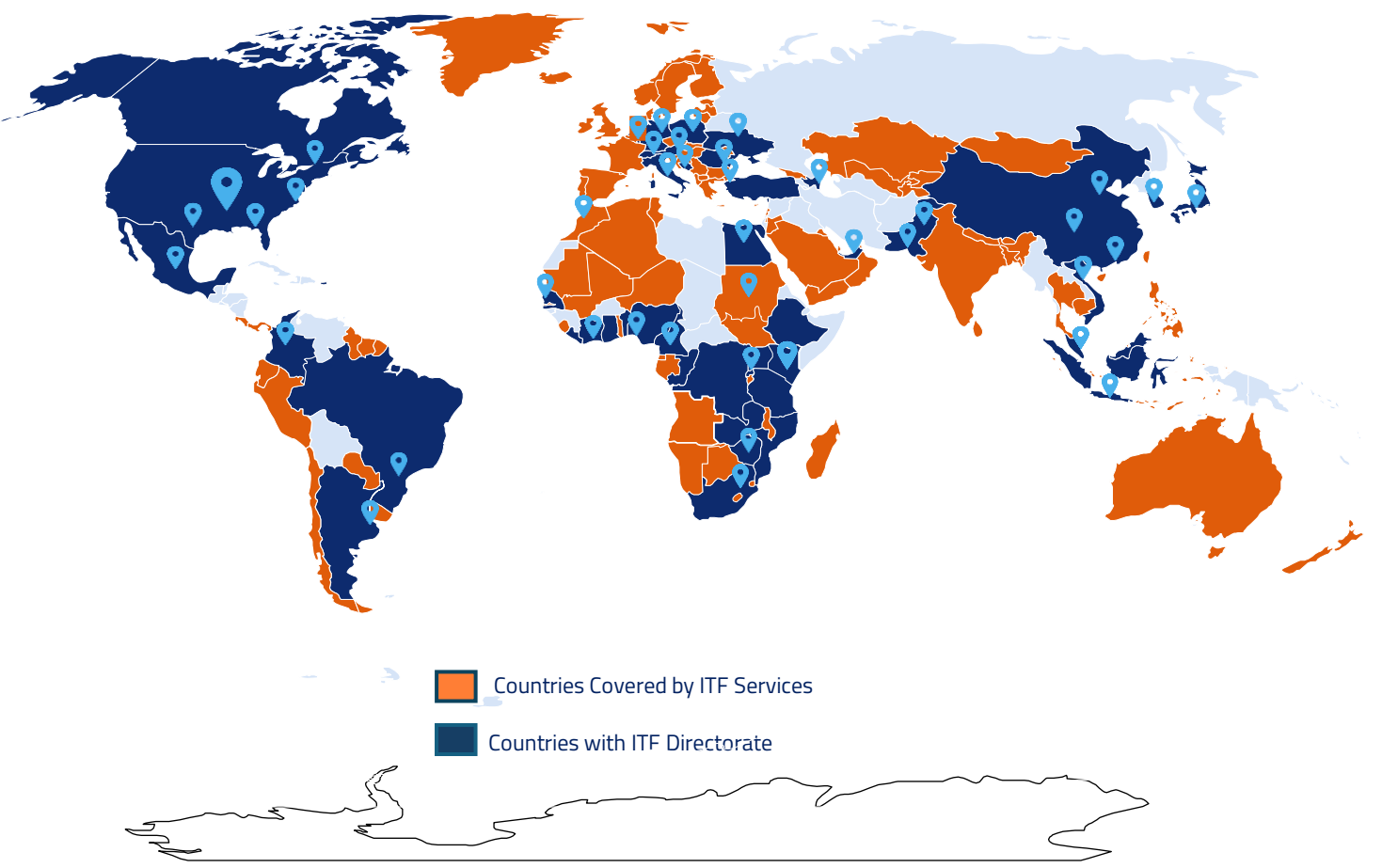


ABOUT US

- ITF executive team of Regional Directors are located in over 40+ cities worldwide to support our clients globally. Each director has an average of 15-20 years experience in international trade and finance, law, logistics, banking, and/or private business, and is very well connected to help identify and recommend buyers and dealers, partners and financial contacts to support transactions.
- Specialized in working closely with EPC partners to integrate financing into the project development process for airports, large commercial farming and food processing, water infrastructure, energy production and general construction.
- 85 countries of coverage supported by ITF Regional Directors' area of responsibility (AOR)
- Network of over 300 banks and financial institutions including banks, leasing companies, over 35 ECA's and private credit insurers, investment funds, family houses, factoring/forfeiting companies and multilateral development banks
- \$4.7 billion of transactions under management



WHERE WE ARE IN THE WORLD:
85+ COUNTRIES





ITF AFRICA ACTIVITIES

-  Retail finance program created
-  Equipment finance brokering
-  Integrated project finance and CAPEX supply/finance



INTEGRATED TRADE FINANCE



**GLOBAL
FINANCE
PROGRAM**

TURN-KEY FINANCING FOR EXPORTS IN 5-PHASES





ITF EUROPE ACTIVITIES

-  Retail finance program created
-  Equipment finance brokering
-  Integrated project finance and CAPEX supply/finance



INTEGRATED TRADE FINANCE



**GLOBAL
FINANCE
PROGRAM**
TURN-KEY FINANCING FOR EXPORTS IN 5-PHASES



ITF LATIN AMERICA ACTIVITIES



Retail finance program created



Equipment finance brokering



Integrated project finance and
CAPEX supply/finance



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**GLOBAL
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TURN-KEY FINANCING FOR EXPORTS IN 5-PHASES

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**GLOBAL
FINANCE
PROGRAM**
TURN-KEY FINANCING FOR EXPORTS IN 5-PHASES

ITF USA / CANADA ACTIVITIES

-  Retail finance program created
-  Equipment finance brokering
-  Integrated project finance and CAPEX supply/finance



ITF SOUTHEAST / ASIA-PACIFIC ACTIVITIES



Retail finance program created



Equipment finance brokering



Integrated project finance and
CAPEX supply/finance



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ITF EURASIA ACTIVITIES



Retail finance program created



Equipment finance brokering



Integrated project finance and
CAPEX supply/finance

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Collaboration between Finance and EPC(M)



PLANNING



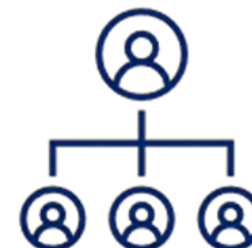
FINANCING



LAND PREP



EQUIPMENT



MANAGEMENT



SERVICE

Airports of Europe

Passenger number source:
Wikipedia

Made by @nerdy.maps
Background map - mapchart.net



AÇORES

João Paulo II

MADEIRA

Madeira

CANARIAS

Gran Canaria

Tenerife Sur

Lanzarote

Fuerteventura

Tenerife Norte

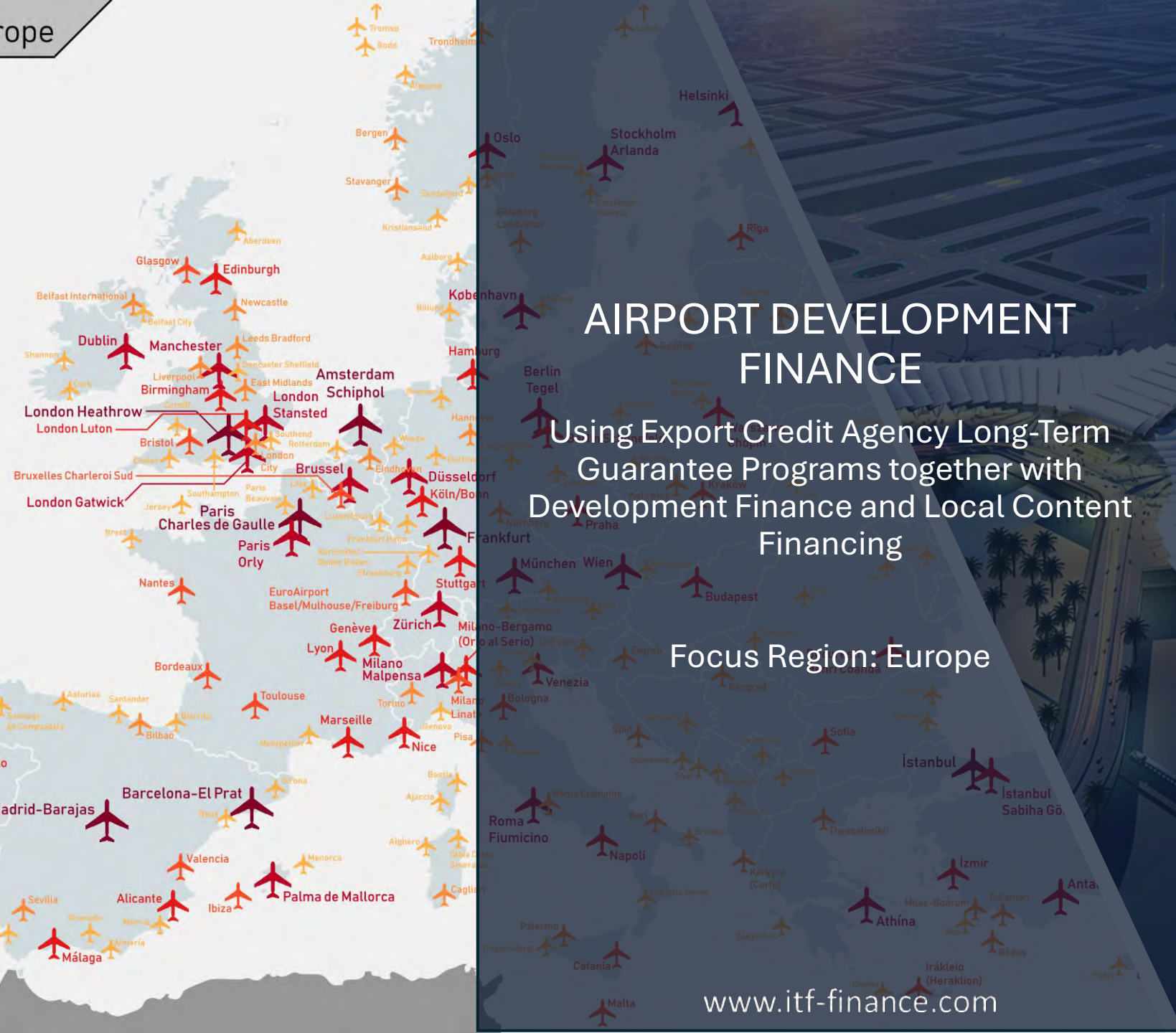
La Palma

Lisboa Humberto Delgado

Madrid-Barajas

Faro

Sevilla

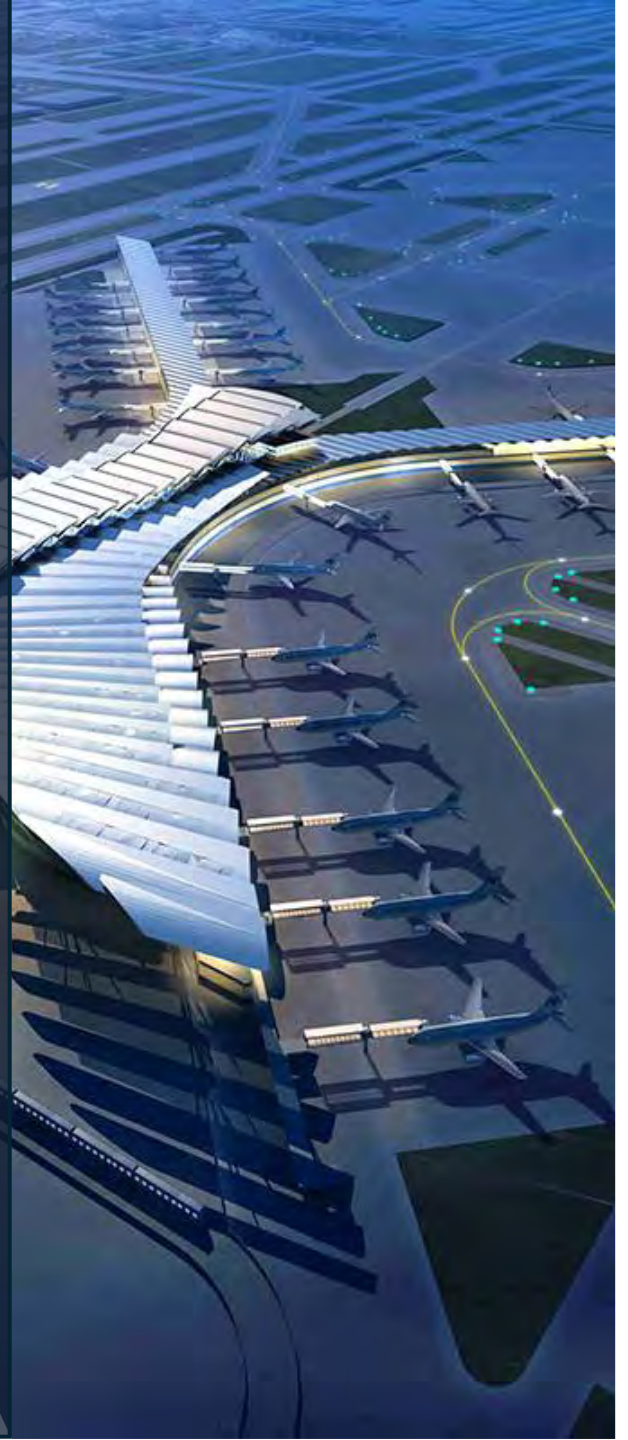


AIRPORT DEVELOPMENT FINANCE

Using Export Credit Agency Long-Term
Guarantee Programs together with
Development Finance and Local Content
Financing

Focus Region: Europe

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Global Network of Directors and Representatives



INTEGRATED TRADE FINANCE™

Central Management Team



Jeffrey B. Kamins
CEO and Founder
Hollister, Missouri, USA
Tallinn, Estonia



Anthony Raftopol
Legal Counsel and
Vice President
International
Development
Dubai, UAE



Philip H. de Leon
Vice President
Government Affairs
Washington, DC, USA



John Crockett
Vice President,
Engineering & Project
Finance
Larnaca, Cyprus



Tehmina Soomro
Director, International
Account Management
Karachi, Pakistan



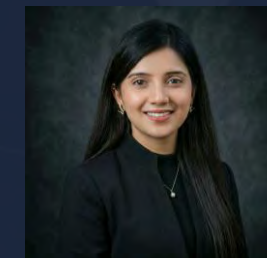
Thomas Martin
International
Account Manager
Dallas, Texas



Eli Westerman
International
Account Manager
Springfield,
Missouri, USA



Akossiwa Toffa
Administrative
Assistant -
Global Accounts
Lome, Togo



Saira Bashir
Relationship
Manager -
Global Accounts
Islamabad, Pakistan



Tahira Zaib
Administrative
Assistant -
Global Accounts
Karachi, Pakistan

Global Network of Directors and Representatives



INTEGRATED TRADE FINANCE™

AFRICA



Aiden Mhere
Director, Africa
(SADC Region)
Harare, Zimbabwe
Pretoria, South Africa



Armstrong Aghanguh Bah
Director, Business
Development, Africa
Yáounde, Cameroon



Muyiwa Omololu
Director
Nigeria, Rwanda & All
Africa Oil & Gas
Lagos, Nigeria
Kigali, Rwanda



Burt Louw
Agriculture Engineering
and Construction Partner
Johannesburg, South Africa



Matilda Abena Otoo
Director Ghana
Accra, Ghana



Mike Townsend
Director, East Africa,
Nairobi, Kenya



Ossama Yousef
Director, Egypt
Chantilly,
Washington DC, USA
Cairo, Egypt

ASIA



Dr. Robert Connolly
Director SE Asia
Ho Chi Minh City, Vietnam



Dr. Wendy Guo
Director
Hong Kong Area
Hong Kong, China



Youngjin Lee
Director South Korea
Seoul, South Korea



Eswari Kalugasalam
Director Malaysia
Kuala Lumpur, Malaysia



Bakhtiyar Mamedov
Director
Middle East & Caucasus
Baku, Azerbaijan



Linda Lu
Director
Shanghai, China



Levent Hatay
Director Turkey
Istanbul, Turkey



Global Network of Directors and Representatives



INTEGRATED TRADE FINANCE™

EUROPE



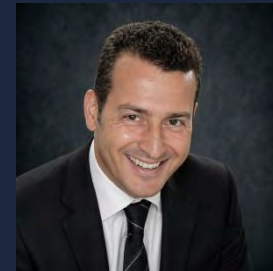
Heiner Sprunk
Director
Northern Europe
Berlin, Germany



Mykola Kovalski
Representative
Ukraine
Kyiv, Ukraine



Marco Torazza
Director
Switzerland
Zurich, Switzerland



Klaus Holzinger
Director
Global Agriculture
Infrastructure Projects
Vienna, Austria



Miroslav Tym
Director, Czech Republic,
Prague,
Czech Republic

NORTH AND SOUTH AMERICA



Andrew Barker
Director
Latin America
Dallas, TX, USA



Adriano Mayer
Director Brazil
Panambi, Brazil



Juan Carlos Lopez G
Director Colombia
Bogota, Colombia



Ruben Dicon
Director Argentina
Junin, Argentina



SOME OF OUR CONSTRUCTION/DEV SECTOR CLIENTS
AND SUPPLIERS OVER THE YEARS (2008-2026)



INTEGRATED TRADE FINANCE™



SOME OF OUR TRANSPORT SECTOR CLIENTS AND SUPPLIERS
OVER THE YEARS (2008-2026)



SOME OF OUR GOVERNMENT CLIENTS AND GOVERNMENT FINANCING WE HAVE WORKED WITH OVER THE YEARS (2008-2026)



ITF

INTEGRATED TRADE FINANCE™



United States



Ukraine



South Africa



Ivory Coast



Estonia



Nigeria



Zimbabwe



Azerbaijan



Egypt



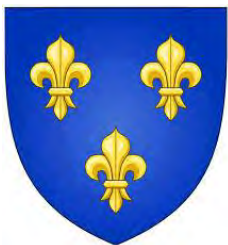
Ghana



Cameroon



P.R. of China



France



Turkey



Canada



Brazil



Switzerland



Italy

SOME OF THE FINANCIAL INSTITUTIONS WE HAVE WORKED WITH OVER THE YEARS AROUND THE WORLD (2008-2026)



ITF
INTEGRATED TRADE FINANCE™

UniCredit

EXIM

Swedbank

EH EULER HERMES

citibank

EDC

WELLS FARGO



Standard Bank

UK Export Finance

IFC International Finance Corporation
WORLD BANK GROUP

BNP PARIBAS



serv



BANCO ESPIRITO SANTO

atradius
managing risk, enabling trade

ProCredit Bank

Raiffeisen

ING

COMMERZBANK

kuke



Rabobank

OPIC

Comerica Bank

NATIONAL BANK OF CANADA

dL financial solutions partner

FINNVERA

TURK EXIMBANK



MARSH

SACE



European Bank
for Reconstruction and Development



中国进出口银行
THE EXPORT-IMPORT BANK OF CHINA

ADB

ASIAN DEVELOPMENT BANK

FIMBANK

LONDON FORFAITING
COMPANY LTD



中国出口信用保险公司
CHINA EXPORT & CREDIT INSURANCE CORPORATION

AZƏRBAYCAN BEYNƏLXALQ BANKI

ALLOY
MERCHANT FINANCE

KredoBank



MIGA
Multilateral Investment Guarantee Agency
WORLD BANK GROUP



BNDES
O BANCO DO DESENVOLVIMENTO DE TODOS OS BRASILEIROS



NEFCO
NORCIC ENVIRONMENT FINANCE CORPORATION

CESCE
Sequros de Crédito



EGAP

SMFL

European Investment Bank

DEG
KfW BANKENGRUPPE

usbank

MKB
BANK

NEDBANK

Black Sea Trade & Development Bank



Commerce Bank™

KREDEx

First National Bank
North Platte

Bank of America
Merrill Lynch

江苏金融租赁
JIANGSU FINANCIAL LEASING

DAL
Deutsche Leasing Gruppe

ULF | Leasing



BALTIC LEASING



INTEGRATED TRADE FINANCE

MAKE THE NEXT LEAP TO EXPAND INTERNATIONALLY



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INTEGRATED TRADE FINANCE

A Global Finance and Market Development Company

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Engineering & Project Finance

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